



DELTA PATENTS

Training for Patent Professionals

**EQE PAPER A
2-DAY
METHODOLOGY
COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside.

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The

program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest.

We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.



program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.



EQE PAPER A

2-DAY

METHODOLOGY

COURSE

Objective

The 2-day course aims to give candidates an insight into how to handle paper A (drafting) of the European Qualifying Examination (EQE).

By the end of the course the candidates will have learnt how to analyse the clients letter and prior art and how to define novel, inventive and clear claims which provide the client with maximum protection in the context of paper A.

Candidates will be able to identify important hints in the papers leading to the intended solution, and will be able to draft claims and an introductory description in a structured manner for paper A.

Course Concept

Until the EQE 2016 for the A part a choice was given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper A will be examined, covering both technical fields.

It will take some time before the new A paper is fully settled. We give a short overview of how paper A has developed through the years and what may be expected in the new exam.

We show a structured methodology for tackling paper A and apply this methodology on the exam paper. We will explain which (in-)dependent claims are expected and how to find a formulation for those claims.

We use short cases from both technical fields to get familiar with Electricity-Mechanics as well as Chemistry aspects of the paper. For example, we will show functional claiming (Electricity-Mechanics) and identifying essential features for enablement (Chemistry).





Highlights of the course

The methodology provides a workflow in which the documents are processed efficiently thereby leading to the intended solution of the paper. The course material comprises unique analysis techniques illustrating the structured approach.

Summary of the invention	Document D1	Document D2
<p>Advantages of the product</p> <p>1. Film</p> <p>a) increases the stability of the tablet</p> <p>b) the product has a longer shelf life</p> <p>2. water-soluble</p> <p>a) easier to use; no need to remove the film</p> <p>b) more versatile product, e.g. using liquid component</p> <p>3. using different thickness</p> <p>a) ...</p> <p>b) ...</p> <p>c) ...</p> <p>d) ...</p> <p>e) ...</p> <p>f) ...</p> <p>g) ...</p> <p>h) ...</p> <p>i) ...</p> <p>j) ...</p> <p>k) ...</p> <p>l) ...</p> <p>m) ...</p> <p>n) ...</p> <p>o) ...</p> <p>p) ...</p> <p>q) ...</p> <p>r) ...</p> <p>s) ...</p> <p>t) ...</p> <p>u) ...</p> <p>v) ...</p> <p>w) ...</p> <p>x) ...</p> <p>y) ...</p> <p>z) ...</p>	<p>Advantages of the product:</p> <p>1. Glass components do not fall apart before use (no film)</p>	<p>Advantages of the product:</p> <p>1. Film</p> <p>a) Do not get damaged, are protected,</p> <p>b) No air contact, long activity (> 100 days)</p> <p>2. Water soluble:</p> <p>a) Easy to use, do not need to touch</p> <p>b) ...</p>

Also a full set of cases for paper A is included.



The A 2017 exam paper will be used in this course.

Topics included

The following topics are covered:

- Paper A:
 - Main legal background:
 - claim categories and claim interpretation
 - claim features – claiming by function or parameter
 - clarity
 - essential features for inventive step and enablement
 - selection inventions
 - Practicing the legal background with short cases
 - Finding the invention: eliminating options, finding commonalities and essential features, determining effects
 - Drafting the independent claim(s): finding the formulation for the claims
 - Drafting dependent claims
 - Drafting the introductory part of the description
 - Practice the A 2017 exam paper

Training Material

A comprehensive set of high quality, up-to-date training materials will be provided with a binder including:

- approximately 200 overhead sheets introducing and explaining how to tackle the A exam paper
- short cases from both technical fields to get familiar with chemistry as well as electricity/mechanics aspects of the papers
- a thorough analysis and model solution for paper A 2017



The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Also preparing for paper B?

Then you can attend our 2-day paper B Methodology course, which is scheduled immediately after the paper A Methodology course. If you attend both courses, you will receive a discount!

Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the substantive part of the EPC is recommended.

Detailed brochures for these courses can be downloaded from www.deltapatents.com.





Course dates Helsinki courses:

- 2-day Paper A Methodology: 2 – 3 December 2019
- 2-day Paper B Methodology: 4 – 5 December 2019
- 3-day Paper C Methodology: 20 – 22 November 2019
- 2-day Paper C Guided Exam: 27 – 28 January 2020
- 3-day Paper D Methodology: 30 October – 1 November 2019
- 2-day Paper D Guided Exam: 14- 15 January 2020

Course language

All materials and tuition will be in English.

Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

A candidate will receive a certificate after attending the course.

Organization and registration

The course will be organized by the IPR University in Helsinki. You can register at their website. Tutors and materials will be provided by DeltaPatents.

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.

Important information

This course is offered in Helsinki. At least 8 participants must register to definitely confirm.



"I RECEIVED VERY
VALUABLE
TOOLS AND
INSIGHTS THAT I
AM SURE WILL
HELP ME IN
BEING



Jelle Hoekstra

DeltaPatents



Jessica Kroeze

DeltaPatents



Nico Cordes

DeltaPatents

Meet the Tutors

- **Jelle Hoekstra** is tutor for the Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" (www.hoekstradoc.nl).
- **Jessica Kroeze** is tutor for Main Exam Papers A and B, claim drafting courses and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.



Mieke Zonjee

Contact DeltaPatents

Mieke Zonjee (training@deltapatents.com).

