



DELTA PATENTS

Training for Patent Professionals

**EQE PAPER C
5-DAY
FULL
EXAM TRAINING**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside.

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The

program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest.

We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PAPER C

5-DAY FULL PREPARATION

Objective

The 5-day course combines the DeltaPatents methodology with practicing papers. During the 5 days, **3-day methodology** later followed by the **2-day guided exam**, candidates will work on 4 exam papers in total and this will give the candidates an insight into how to scrutinize an opposition paper of the European Qualifying Examination. By the end of the course the candidates will have learnt how to analyse a client's letter and efficiently extract and administrate information in the patent in suit and in the prior art. Candidates will be able to identify the important attacks and execute those attacks in a structured manner with the aim of scoring a sufficient number of marks in the available time. Candidates will learn how to efficiently perform the methodology under time pressure on actual papers and will get a good feeling for how marks are awarded in an actual exam.

Course Concept 3-day Methodology

A detailed explanation will be given of the substantive parts of the EPC relevant for paper C, emphasizing topics which regularly appear in recent exams or may be expected. These issues will be introduced using short case studies derived from older C papers.

An overview will be given of how paper C has developed through the years resulting in an explanation of which attacks and which level of argumentation are normally required.

The EPO Guidelines and case law will be used to determine the best way of performing the attacks. The methodology gives further details on how to argue these attacks thoroughly and efficiently.

A unique goal oriented searching method is shown which ensures a time efficient analysis of the documents and immediate drafting of the attacks without having to record an excessive amount of information in matrices or work sheets.

The C 2011 paper will be integrated into the 3-day programme to illustrate and apply the tactics to a real situation.





Course Concept 2-day Guided Exam

Prior to the course, the participants have to make one C paper at home. This paper will be corrected by the tutor and returned during the course, with detailed marking sheets and comments.

On the first day this paper is discussed by ‘re-making’ the paper in small steps according to the methodology covered by the 3-day C Methodology course. This will demonstrate how the methodology can be applied and will enable candidates to precisely identify where their analysis may have been faulty and where they may have lost marks in their answer. In the afternoon the tutor will discuss another exam paper; this paper is prepared by the candidates before the course.

During the second day, a full paper is made in the same way under increased time pressure. This can be seen as a guided mock exam.

For the EQE 2020 the following papers will be used:

- Hand-in and correction: to be announced
- Guided in class: to be announced
- Mock Exam: to be announced

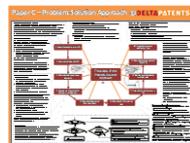
Candidates are expected to participate actively and work under time pressure.

Highlights of our course

A **unique set of A3-size flow-charts** is handed out illustrating an optimal sequence for checking the various issues and providing sample sentences for use in the Facts and Arguments.



A **unique 10-step problem-solution approach** has been developed to ensure that the right closest prior art is selected and combined with the right secondary document. The approach avoids making incompatible combinations and deals with teachings-away. Sample sentences are provided.



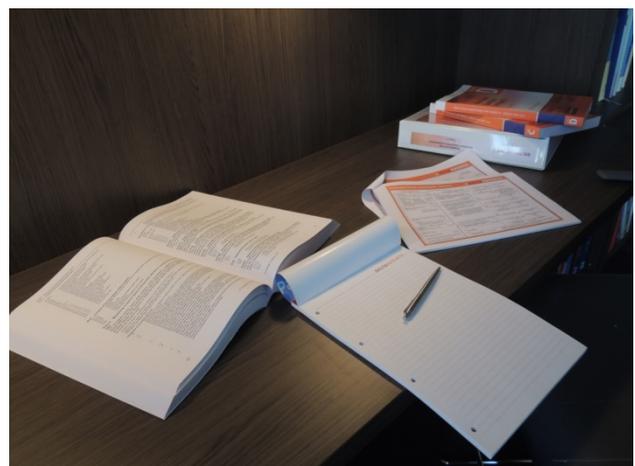
A **unique goal oriented searching method** has been developed to ensure that the candidate analyzes the documents efficiently, identifies the ‘must-have’ attacks fast and immediately drafts the attacks without being side-tracked. The newly developed search method avoids having to record excessive and time-consuming amounts of information in matrices or work sheets.

Topics included

The following topics are covered:

- An overview of how Paper C has developed through the years, expected attacks and level of argumentation
- Legal background: priority, added subject-matter, claim interpretation, state of the art, novelty and inventive step
- Analyzing the client's letter
- Analyzing the patent to be opposed (claim interpretation, claimed objects, effects and definitions of features)
- Determining the effective dates of the claims, making a time line, solving and arguing any priority issue (same invention, 1st application issue, various tests)
- Establishing the state-of-the-art, dealing with European prior rights
- Recognising and dealing with added subject-matter attacks on the description and the claims; detailed explanation of the various test
- Identifying and performing novelty attacks based on European prior rights under Art.54(3)
- Identifying for each claimed embodiment the relevant sections of the Art.54(2) prior art documents and performing the ‘must-have’ attack(s) under novelty or inventive step
- Finalizing the Notice of Opposition form
- Time efficient analysis of the documents and recording of information

“The course is very well structured in a systematic way, easy to follow, step to step. I feel I learnt a lot.”





Training Material

A comprehensive set of high quality, up-to-date training materials will be provided including:



Over 400 overhead sheets introducing and explaining how to tackle the C exam.



- A book entitled "Methodology for Paper C", of almost 400 pages, including over 70 figures, 17 flow-charts, 6 A3 flow-charts, and a template for recording information according to the goal oriented searching method



- The paper that will be practiced during the methodology course and an analysis/model solution. The analysis/model solution also demonstrates how the goal oriented searching method and the tactics have been applied for the specific paper.



The three C papers that will be practiced during the Guided Exam course and analysis/model solutions for those papers. The model solution also demonstrates the analysis of the paper how the methodology has been applied for the specific paper.



The overhead sheets that demonstrates in detail how the process works on actual papers.

The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters.

Subsequent training

After having attended this 5-day course, you should be well prepared for the exam. If you wish to practice more, you can always participate in our:

- **Correction of EQE Papers program** (hand-in your solution, receive individual comments, suggestions for improvement, a detailed marking sheet and our model solution).



Course dates Helsinki courses:

- 2-day Paper A Methodology: 2 – 3 December 2019
- 2-day Paper B Methodology: 4 – 5 December 2019
- 3-day Paper C Methodology: 20 – 22 November 2019
- 2-day Paper C Guided Exam: 27 – 28 January 2020
- 3-day Paper D Methodology: 30 October – 1 November 2019
- 2-day Paper D Guided Exam: 14- 15 January 2020

Course language

All materials and tuition will be in English.

Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

A candidate will receive a certificate after attending the course.

Organization and registration

The course will be organized by the IPR University in Helsinki. You can register at their website. Tutors and materials will be provided by DeltaPatents.

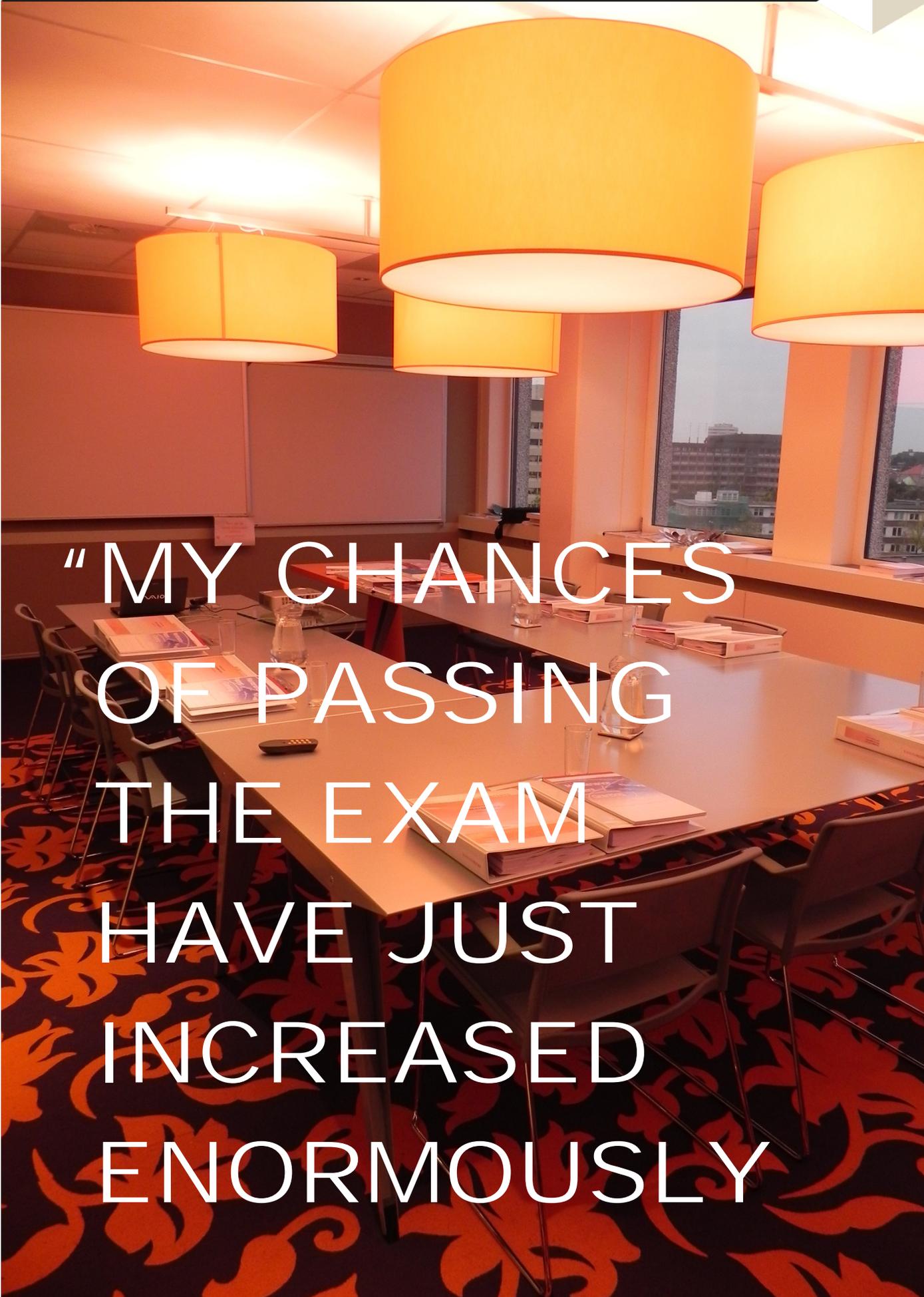
Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.

Important information

This course is offered in Helsinki. At least 8 participants must register to definitely confirm.

“Thank you for developing such an efficient methodology to paper C. The way I see it: if somebody read all of your notes (the big binder) on how to approach paper C, practiced some examples, and then carefully but simply applied the learned methodology during the exam then it is IMPOSSIBLE to not score high. You have created a really amazing approach.”



"MY CHANCES
OF PASSING
THE EXAM
HAVE JUST
INCREASED
ENORMOUSLY



Jelle Hoekstra

DeltaPatents



Sander van Rijswou

DeltaPatents



Nico Cordes

DeltaPatents



Joeri Beetz

Keltie



Tanja la Cour

DeltaPatents

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Meet the Tutors

- **Jelle Hoekstra** is tutor for Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" (www.hoekstradoc.nl).
- **Sander van Rijswou** is tutor for Main Exam Paper C courses. He is a European Patent Attorney in the fields of Technical Mathematics.
- **Joeri Beetz** is tutor for Main Exam Paper C courses. He is a European Patent Attorney in the field of Physics.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- **Tanja la Cour** is tutor for Main Exam Paper C courses. She is a European Patent Attorney in the field of Life Science and Biotechnology.

The tutors correct every year more than 150 C Papers of candidates preparing for the exam.



Mieke Zonjee

Contact DeltaPatents

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